

**DNE 百超迪能**  
Member of Bystronic

**SHENZHEN DNE LASER SCIENCE AND TECHNOLOGY CO., LTD.**  
**深圳迪能激光科技有限公司**

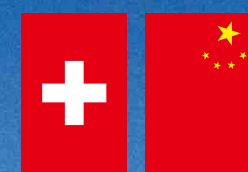
**Sales Hotline 销售热线: 400 888 7008/400 160 5678**

Corporation Website 企业官网: [www.laser8508.com](http://www.laser8508.com)

Add: No.5, Zhongxin Road, Shajing Subdistrict, Bao'an District, Shenzhen, China  
总部地址: 深圳市宝安区沙井中心路5号



  **BYSTRONIC (SWITZERLAND) HOLDING COMPANY**  
**瑞士百超激光集团控股企业**



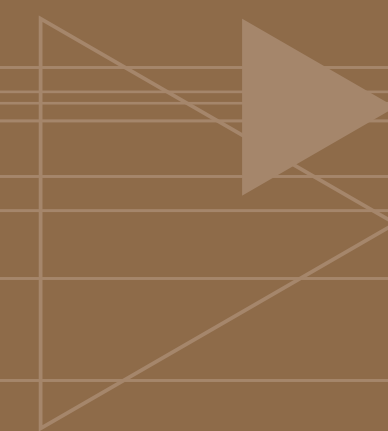
**BYSTRONIC (SWITZERLAND) HOLDING COMPANY**

瑞士百超激光集团控股企业

**WORLD FAMOUS BRAND**

**BYSTRONIC (SWITZERLAND) HOLDING COMPANY**

全球知名品牌 瑞士百超激光控股企业



# THE MAJORITY SHAREHOLDER

A WORLD FAMOUS BRAND OF LASER CUTTING MACHINES FOUNDED IN SWITZERLAND IN 1964  
1964年成立于瑞士 世界知名激光切割机品牌



Alex Waser CEO Bystronic  
瑞士百超激光集团总裁

## INTRODUCTION OF THE MAJORITY SHAREHOLDER

### 控股股东—瑞士百超集团简介

In 1964, Bystronic Precision, the predecessor of Bystronic Laser, was established in Switzerland. In 1980, Bystronic began to develop laser cutting equipment. It launched the laser cutting machine Bylas in 1984. With advanced laser technology, Bystronic has rapidly grown into an industry leader.

Bystronic Laser established a branch office in the United States in 1978, a branch office in Germany in 1990, a branch office in Italy and Sweden respectively in 1991, and branches in another 30 countries around the world such as Singapore, France, and the United Kingdom afterwards. It has also set up representative offices in many other countries.

In 1994, Bystronic Laser was merged into Conzzeta AG (Switzerland), which is a listed company founded in 1912.

1964年，百超激光的前身——百超精密公司在瑞士成立。1980年百超开始研发激光切割设备，并于1984年推出激光切割机——Bylas。凭借先进激光技术，百超迅速成长为行业翘楚。

百超激光于1978年在美国成立分公司，1990年在德国成立分公司，1991年在意大利和瑞典成立分公司，1996年以来在新加坡、法国、英国等全球30多个国家成立了分公司，并在其他众多国家设有办事处。

1994年，百超激光并入瑞士Conzzeta工业集团麾下。瑞士Conzzeta工业集团成立于1912年，是拥有百年历史的上市集团公司。



## 2016 INAUGURATION OF THE JOINT VENTURE DNE LASER

2016 年瑞士百超激光和迪能激光合资庆典

## MEMBER OF BYSTRONIC

百超迪能激光

DNE Laser, a Sino-Swiss joint venture, set up in 2016, combines the laser cutting technology and the precision mechanical technology of Bystronic as well as the strengths of DNE Laser in marketing and distribution. It has advanced technologies, qualified products, global distribution network and excellent services.

2016年，深圳迪能激光与瑞士百超成功合资，品牌更名为“百超迪能”。结合瑞士百超激光集团先进的激光技术、精密机械技术与迪能激光市场、服务的优势，致力于打造技术创新、品质卓越、服务全球的激光切割机品牌。



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Shenzhen DNE Laser Science And Technology Co., Ltd. specializes in the research, development, production and sales of fiber laser cutting machines. After years of development, it has great market influence, market share and unique service advantage in the field of laser cutting machines in China.

In 2016, DNE Laser successfully jointed with Bystronic Laser AG (Switzerland) and changed its name to DNE (Member of Bystronic) Laser.

DNE Laser (Member of Bystronic) has always been committed to promoting the innovation and development of laser cutting technology. The company has more than 30,000 square meters production base, professional laser technology talents and experts, integrates international cutting-edge laser technology, and cooperates closely with world-renowned device manufacturers from Germany, the United States, and the United Kingdom to develop and produce a series of laser cutting equipments with higher electro-optical conversion efficiency, unique optical beam quality and stable performance.

# COMPANY PROFILE

## 企业简介



深圳迪能激光科技有限公司是一家于2016年由瑞士百超激光集团与中国迪能激光合资的中欧合资企业，品牌更名为：百超迪能。强强联合致力于激光切割技术的创新，为全球客户提供各种金属板材、管材加工的系统解决方案。在世界激光切割机领域拥有巨大的影响力、市场占有率和独特的服务魅力。

深圳迪能激光科技有限公司总部位于中国深圳，拥有三万多平米的生产基地、拥有世界一流的激光技术人才和国外激光技术专家队伍，融合国际前沿激光技术，并与德国、美国、英国等世界知名器件厂商紧密合作，研制生产出系列电光转换效率高、光束光学质量独特、性能稳定的激光切割设备，多项技术处于国内领先地位，尤其是金属激光切割技术在切割厚度和切割速度方面居金属切割行业领先地位。



The Company Covers 38000m<sup>2</sup> 公司占地面积38000平方米(现场实景拍摄)

# COMPANY PHOTOS

## 企业影像



- A** Office Building  
百超迪能一角实景
- B** VIP Rooms  
百超迪能洽谈区
- C** Office Area  
百超迪能办公区一角
- D** Reception Hall  
百超迪能接待厅
- E** Conference Room  
百超迪能多功能研讨交流厅

SHENZHEN (HEADQUARTERS)  
**DEMO CENTER**

深圳总部展示厅



**已售境外客户**

 GERMANY 德国	 SPAIN 西班牙	 POLAND 波兰	 DUBAI 迪拜
 THAILAND 泰国	 MALAYSIA 马来西亚	 SINGAPORE 新加坡	 RUSSIA 俄罗斯
 TURKEY 土耳其	 JORDAN 约旦	 UZBEKISTAN 乌兹别克斯坦	 ISRAEL 以色列
 MOROCCO 摩洛哥	 EGYPT 埃及	 TUNISIA 突尼斯	 NAMIBIA 纳米比亚

**Sold out to overseas** **已售境外客户**





# SHANGHAI BRANCH OFFICE

## 上海分公司



DNE Laser Shanghai is engaged in display, sales and after-sale services in the east of China. It is located in Hongqiao New District, Shanghai, covering more than 3,000m<sup>2</sup>. It is adjacent to Hongqiao International Airport. Advantaged location and convenient transportation enable it to offer speedy pre-sale and after-sale services to customers in the east of China.

百超迪能激光上海分公司，是展示、销售及售后服务的华东分支中心。分公司建筑面积3000多平方米，位于国家重点开发区域虹桥新区，毗邻上海虹桥机场。依托沪、浙、苏，辐射整个华东地区，具有得天独厚的区位优势，交通发达，是向整个华东地区客户提供更加快捷售前售后服务的后备中心。

# SHANGHAI BRANCH OFFICE

## 上海分公司



# BEIJING BRANCH OFFICE

## 北京分公司

# BEIJING BRANCH OFFICE

## 北京分公司



百超迪能激光北京分公司, 占地面积2000多平方米, 坐落于首都北京市大兴区。分公司集展示、销售及售后服务为一体, 是为华北地区客户提供更为便捷售前售后服务的后备中心。

DNE Laser Beijing, located in Daxing District, Beijing, covering more than 2,000m<sup>2</sup>. It is engaged in display, sales and after-sale services, providing more convenient pre-sale and after-sale services to customers in the north of China.



A After-sale Team in July, 2016  
2016年7月百超迪能售后服务团队合影

B All Staff in July, 2016  
2016年7月百超迪能全体人员合影

PHOTOS IN JULY 2016  
7月影像(2016年)

# ALWAYS LEAD THE MARKET WITH CUTTING-EDGE OPTICAL TECHNOLOGY

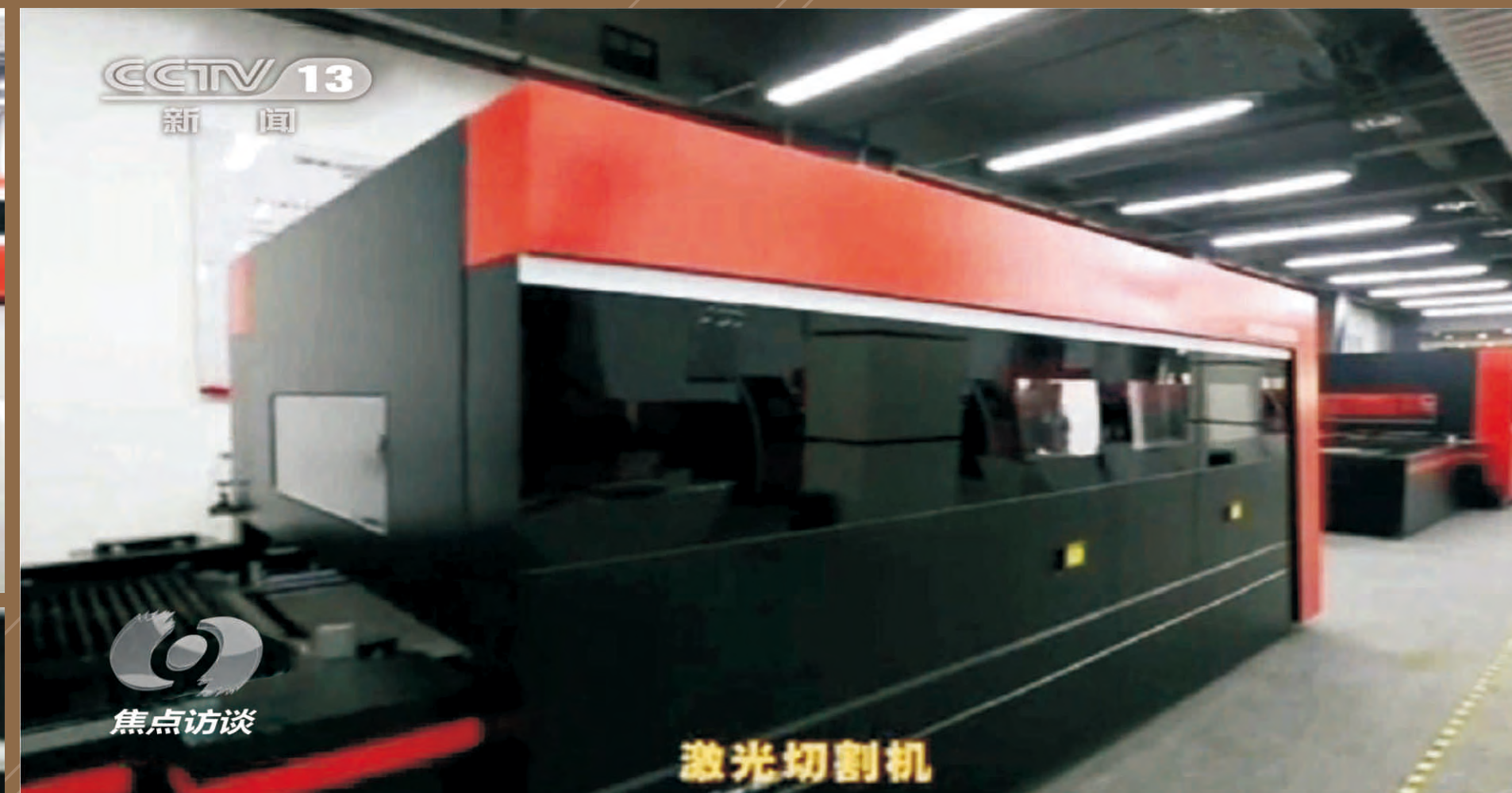
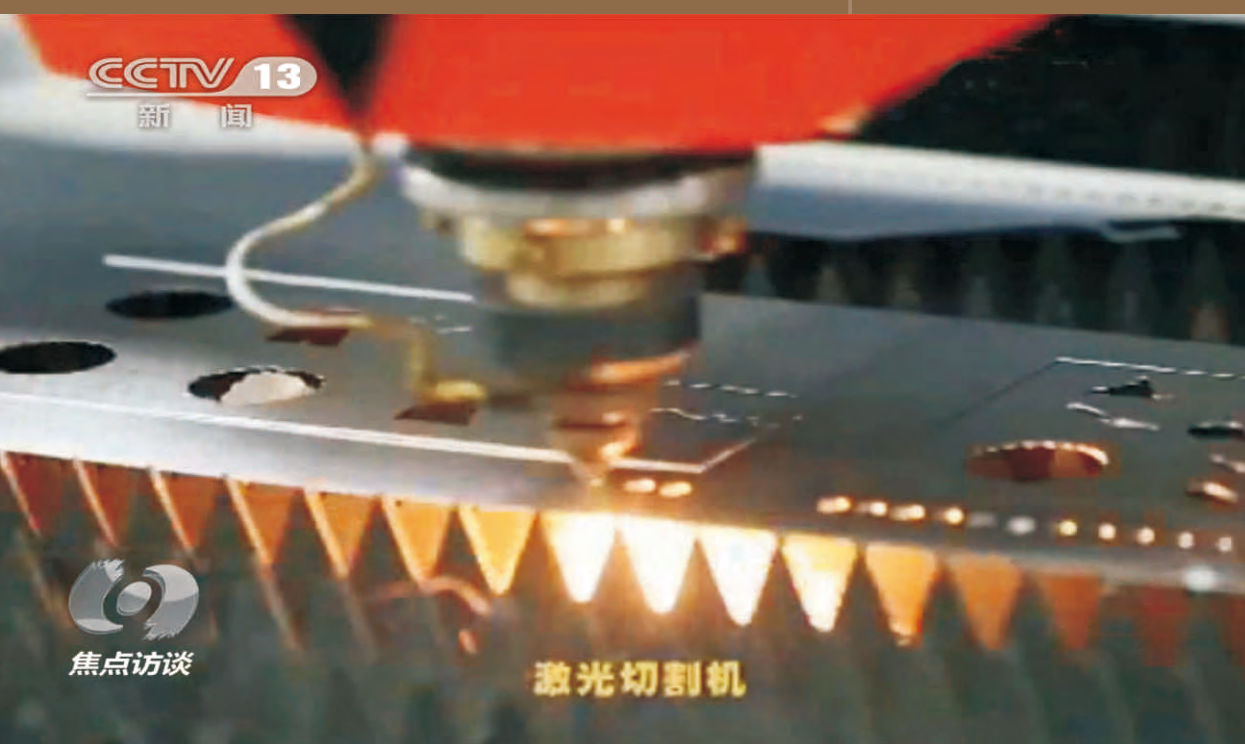
## 一直以核心光学引领市场

- 国家高新技术企业
- 中国激光行业卓越贡献奖
- 深圳创新时代企业
- 多次荣获制造业“技术创新奖”“结构创新奖”等奖项
- 深圳市宝安区纳税百强企业
- 深圳市宝安区产值百强企业
- 深圳市宝安区增加值百强企业
- 深圳市宝安区新桥产值十强企业
- 深圳市宝安区新桥产值增长十强企业
- 深圳市宝安区新桥纳税十强企业

- National High-tech Enterprise
- China Laser Industry Outstanding Contribution Award
- Shenzhen Innovative Enterprise
- Awarded many awards such as “Technology Innovation Award” and “Structural Innovation Award” in the manufacturing industry
- Taxpaying Top100 Enterprises in Bao'an District, Shenzhen
- Top100 Enterprises in Bao'an District, Shenzhen
- Top100 Value Added Enterprises in Bao'an District, Shenzhen
- Top10 Enterprises in Xinqiao Subdistrict, Bao'an District, Shenzhen
- Growth Top10 Enterprises in Xinqiao Subdistrict, Bao'an District, Shenzhen
- Taxpaying Top10 Enterprises in Xinqiao Subdistrict, Bao'an District, Shenzhen

百超迪能激光，国家级高新技术企业，多次荣获制造业“技术创新奖”“结构创新奖”“深圳创新时代企业”“中国激光行业卓越贡献奖”“宝安区纳税百强企业”“宝安增加值百强企业”“纳税十强企业”……

The national high and new tech company - DNE Laser has won many awards, including Technological Innovation Award, Innovative Structural Design Award, Shenzhen Creative Enterprise, Excellent Contribution Award, Top 100 Taxpayers in Bao'an District, Top 100 Fast-developed Companies in Bao'an District, Top 10 Taxpayers in Xinqiao Subdistrict.



## 2015 DNE LASER IN "TOPICS IN FOCUS" ON CCTV

2015年CCTV 中央电视台《焦点访谈》报道



## DNE LASER REPORTED BY EUROPEAN MEDIA

欧洲媒体在百超迪能拍摄报道



THE CHOICE OF NEARLY TEN THOUSAND CUSTOMERS  
IN MORE THAN ONE HUNDRED COUNTRIES  
全球上百个国家近万家用户的选择

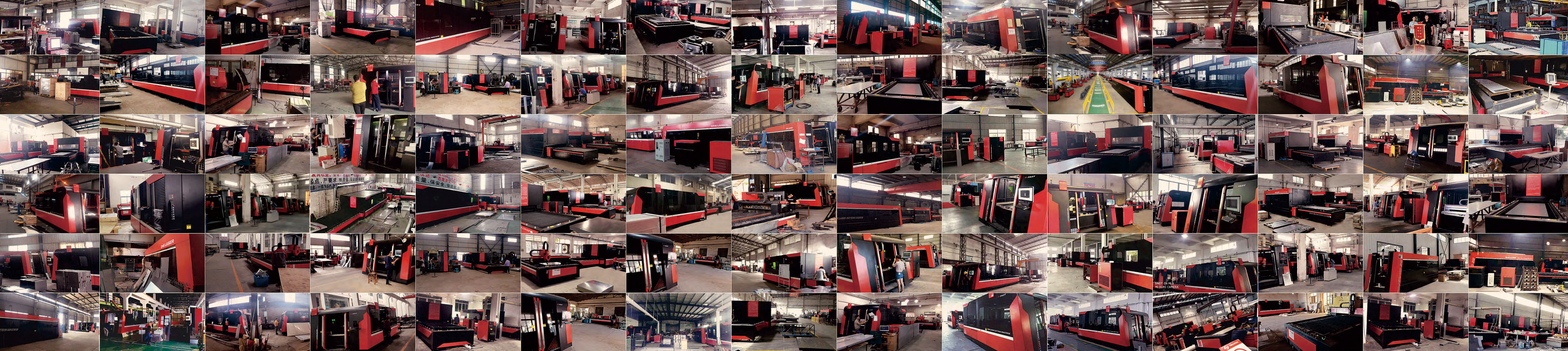


Current users are from 现有用户分布于 (部分):

# CUSTOMERS ACROSS THE WORLD

百超迪能客户全球分布

- |       |           |        |              |       |             |      |           |       |            |       |              |
|-------|-----------|--------|--------------|-------|-------------|------|-----------|-------|------------|-------|--------------|
| 韩国    | Korea     | 哈萨克斯坦  | Kazakhstan   | 孟加拉国  | Bangladesh  | 西班牙  | Spain     | 加拿大   | Canada     | 南非    | South Africa |
| 日本    | Japan     | 乌兹别克斯坦 | Uzbekistan   | 泰国    | Thailand    | 波兰   | Poland    | 美国    | USA        | 摩洛哥   | Morocco      |
| 马来西亚  | Malaysia  | 土耳其    | Turkey       | 越南    | Vietnam     | 意大利  | Italy     | 墨西哥   | Mexico     | 突尼斯   | Tunisia      |
| 印度    | India     | 约旦     | Jordan       | 塔吉克斯坦 | Tajikistan  | 法国   | France    | 牙买加   | Jamaica    | 埃及    | Egypt        |
| 新加坡   | Singapore | 迪拜     | Dubai        | 科威特   | Kuwait      | 英国   | UK        | 巴西    | Brazil     | 纳米比亚  | Namibia      |
| 巴勒斯坦  | Palestine | 黎巴嫩    | Lebanon      | 蒙古    | Mongolia    | 保加利亚 | Bulgaria  | 哥伦比亚  | Columbia   | 安哥拉   | Angola       |
| 马尔代夫  | Maldives  | 卡塔尔    | Qatar        | 澳大利亚  | Australia   | 葡萄牙  | Portugal  | 智利    | Chile      | 苏丹    | Sudan        |
| 也门    | Yemen     | 沙特阿拉伯  | Saudi Arabia | 新西兰   | New Zealand | 乌克兰  | Ukraine   | 秘鲁    | Peru       | 阿尔及利亚 | Algeria      |
| 印度尼西亚 | Indonesia | 伊朗     | Iran         | 德国    | Germany     | 捷克   | Czech     | 玻利维亚  | Bolivia    | 埃塞俄比亚 | Ethiopia     |
| 缅甸    | Myanmar   | 以色列    | Israel       | 俄罗斯   | Russia      | 丹麦   | Denmark   | 哥斯达尼加 | Costa Rica |       |              |
| 巴基斯坦  | Pakistan  | 亚美尼亚   | Armenia      | 奥地利   | Austria     | 瑞典   | Sweden    | 古巴    | Cuba       |       |              |
|       |           |        |              | 塞尔维亚  | Serbia      | 立陶宛  | Lithuania |       |            |       |              |



# CUSTOMERS ORDERING MORE THAN ONE MACHINE

老客户加机部分现场剪影

HUNDREDS OF CUSTOMERS HAVE PURCHASED MORE THAN 3 MACHINES

已有数百家客户购买3台以上百超迪能激光切割机

ONE CUSTOMER PURCHASED MORE THAN 30 MACHINES

同一客户多次购买百超迪能激光切割机超过30台



# ASSEMBLY WORKSHOP

168 MACHINES ARE ASSEMBLED IN THE WORKSHOP SIMULTANEOUSLY  
168台机器同时生产车间一角实拍





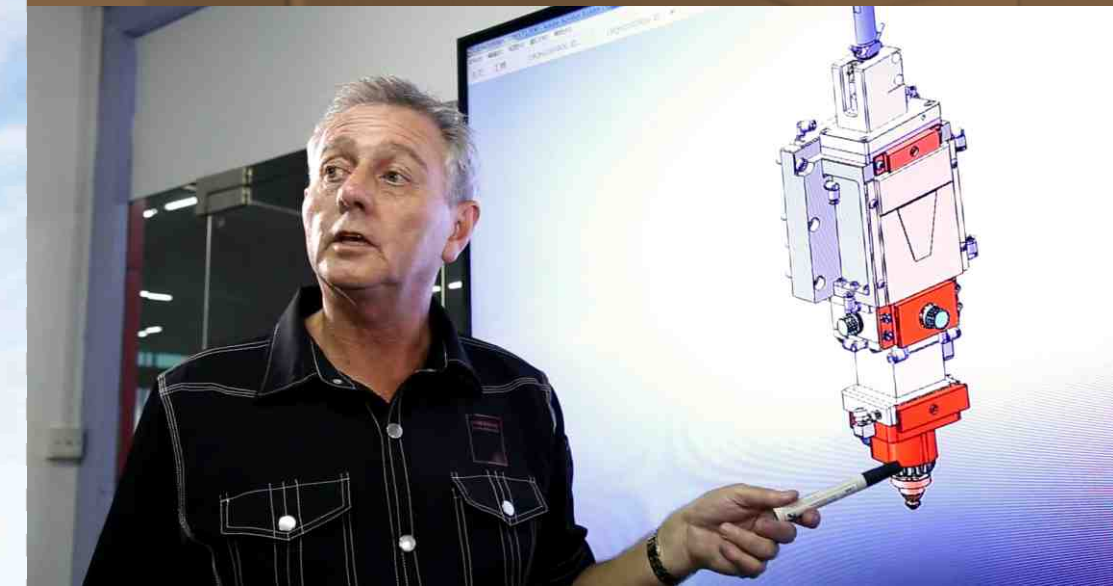
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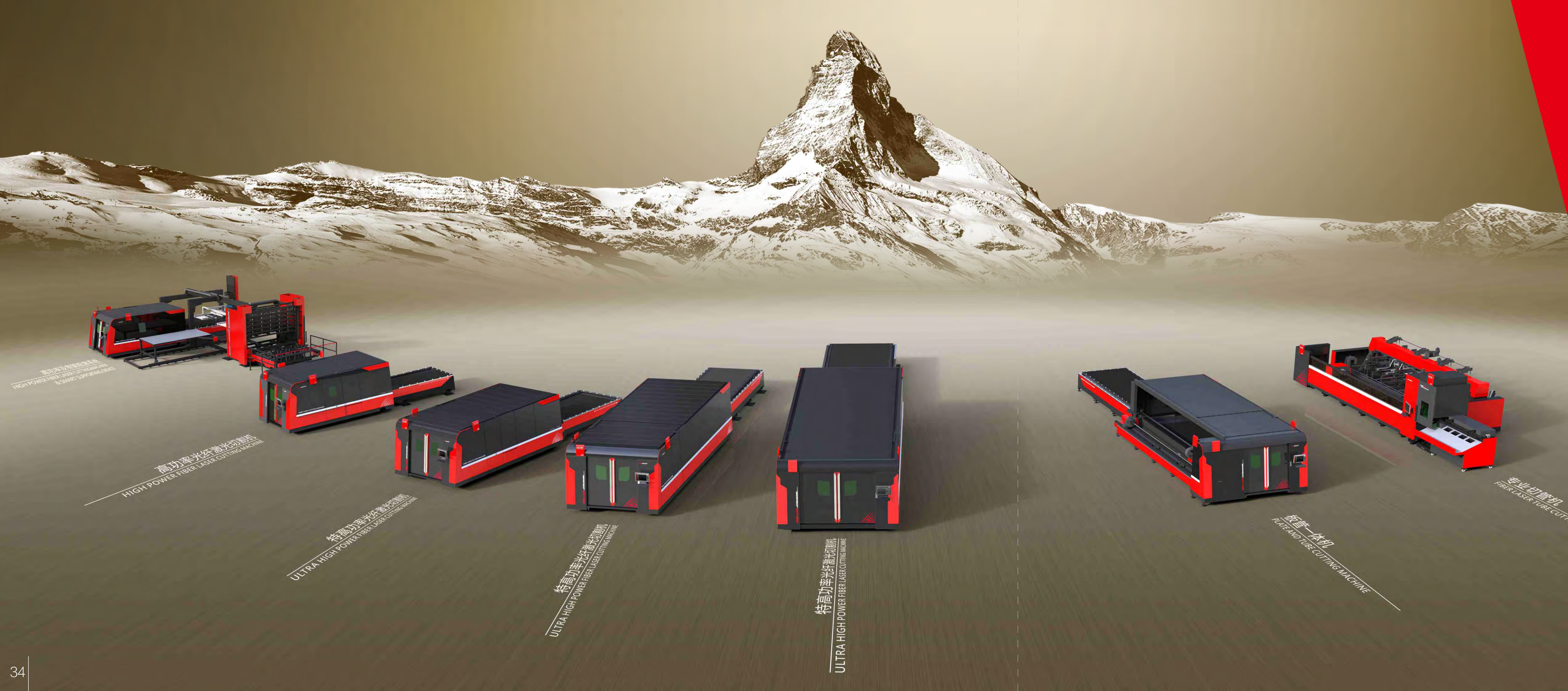
# SUSTAINED EXCELLENCE IN OPTICAL TECHNOLOGY DEVELOPMENT & INNOVATIVE CUTTING PROCESS

持续卓越光学研发 永保独创切割工艺



DNE Laser (Member of Bystronic) collaborates with world famous laser companies, research institutes, parts manufacturers in Germany, the US, the UK etc. in scientific research and exchanges ideas with them in order to constantly improve our technology and boost innovation. Now we have developed a series of laser cutting equipment with highly efficient electro-optical conversion, high beam quality and excellent performance. Many of the technologies are advanced in the industry, especially in terms of cutting thickness and speed.

百超迪能与世界著名激光设备企业、研究机构 and 德国、美国、英国等世界著名器件厂商积极开展前瞻性、高水平的科研合作与交流，不断进行产品技术创新。研制生产出系列电光转换率高、光束光学质量独特、性能卓越的激光切割设备，多项技术，尤其是金属激光切割技术在切割厚度和切割速度方面居行业先进地位。



# PRODUCTS 产品

## 光纤激光切割机特点

- ◆ 超低成本，可吹空气切割各种金属薄板；
- ◆ 高性能，进口原厂封装光纤激光器，性能稳定，使用寿命可达10万多个小时；
- ◆ 高速度，高效率，切割薄板每分钟速度可达数十米；
- ◆ 激光器免维护；
- ◆ 切割边缘质量好、变形小、外观平整、美观；
- ◆ 采用伺服电机和进口导向传动机构，切割精度高；
- ◆ 可随意设计各种图形或文字即时切割，操作简单、灵活、方便。

## 应用领域

- ◆ 可切割各种金属板材、管材，主要用于不锈钢、碳钢、锰钢、镀锌板、各种合金板、稀有金属等材质的快速切割；
- ◆ 广泛应用于：钣金机箱机柜、机械设备、电器设备、灯饰五金、广告标牌、汽车配件、展示器材、厨房电器、各种金属制品、钣金切割加工等行业。

## Features of Fiber Laser Cutting Machines

- ◆ Very low cost: cutting all kinds of sheet metal using air
- ◆ Excellent performance: imported original laser sources. It can produce laser for over 100,000 hours.
- ◆ High cutting speed and efficiency: it can cut over 10 meters of thin plates per minute.
- ◆ Almost no daily care is needed for laser sources.
- ◆ After being cut, materials have smooth edges and surfaces, small distortion, smooth and beautiful outlook.
- ◆ Imported servo motor and gearing system to ensure precise cutting.
- ◆ Versatile software enabling various design for graphics and words; easy, flexible and convenient operation.

## Application of Fiber Laser Cutting Machines

- ◆ Cutting metal sheets or tubes, mainly for quickly cutting stainless steel, carbon steel, manganese steel, galvanized plates, alloy plates, rare metal etc.;
- ◆ Widely used in sheet metal cabinets, mechanical equipment, electrical equipment, lighting, posters, auto parts, display equipment, kitchenware, various metal products, sheet metal cutting and processing and so on.

高功率光纤激光切割机  
HIGH POWER FIBER LASER CUTTING MACHINE

高功率光纤激光切割机  
HIGH POWER FIBER LASER CUTTING MACHINE

特高功率光纤激光切割机  
ULTRA HIGH POWER FIBER LASER CUTTING MACHINE

特高功率光纤激光切割机  
ULTRA HIGH POWER FIBER LASER CUTTING MACHINE

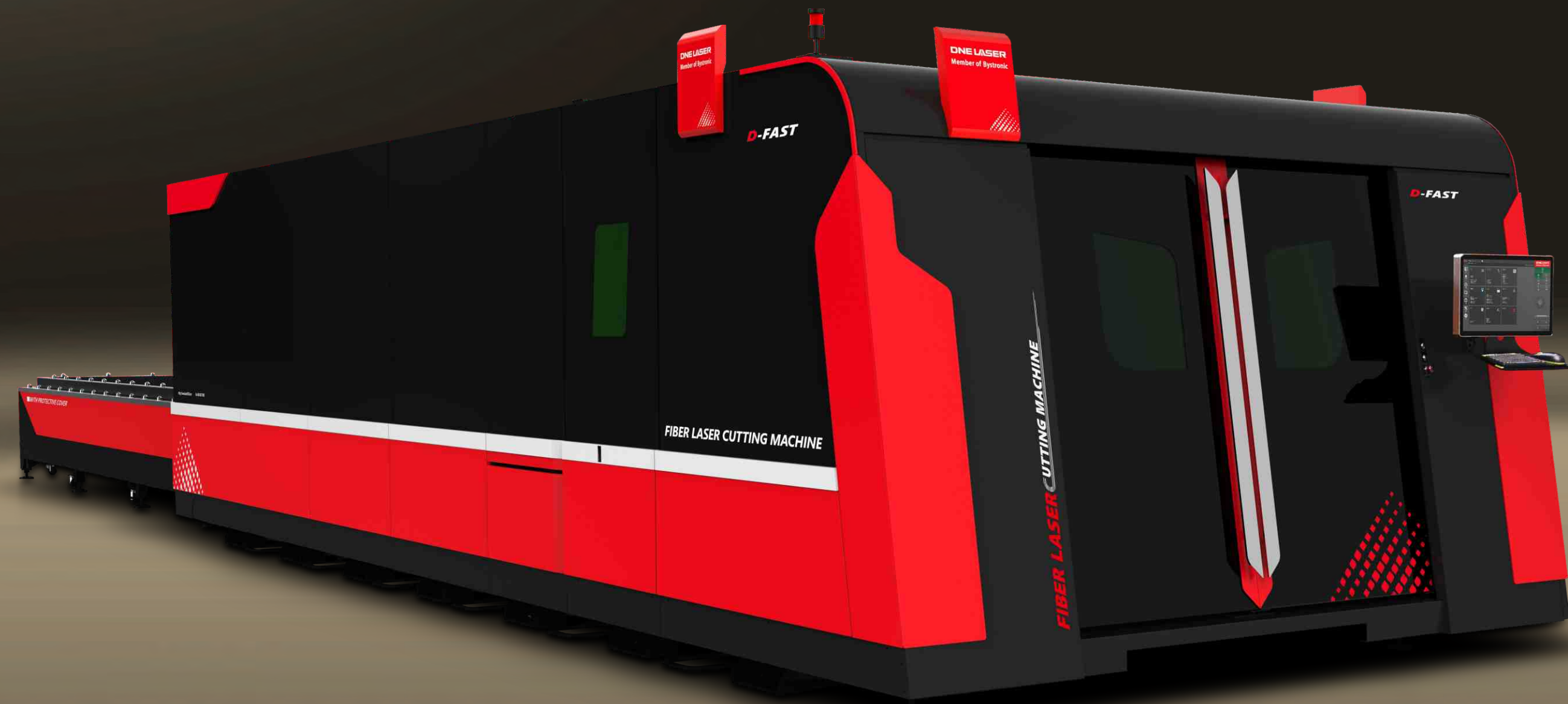
特高功率光纤激光切割机  
ULTRA HIGH POWER FIBER LASER CUTTING MACHINE

板管一体机  
PLATE AND TUBE CUTTING MACHINE

专业打管机  
FIBER LASER TUBE CUTTING MACHINE

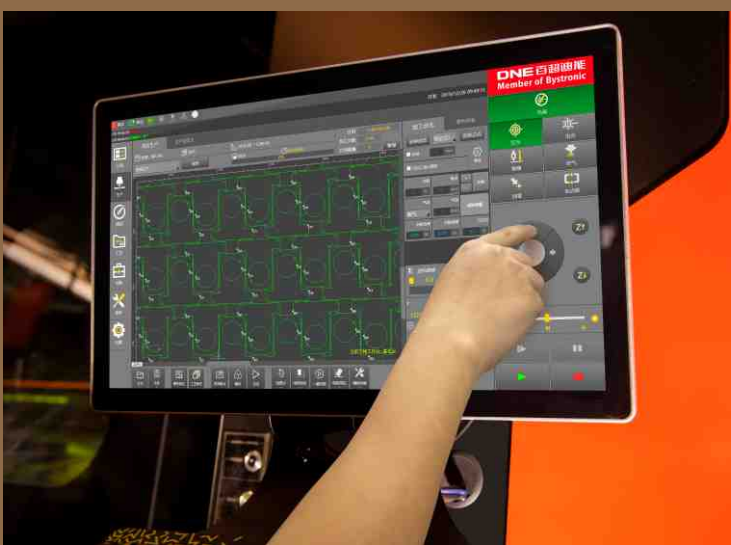
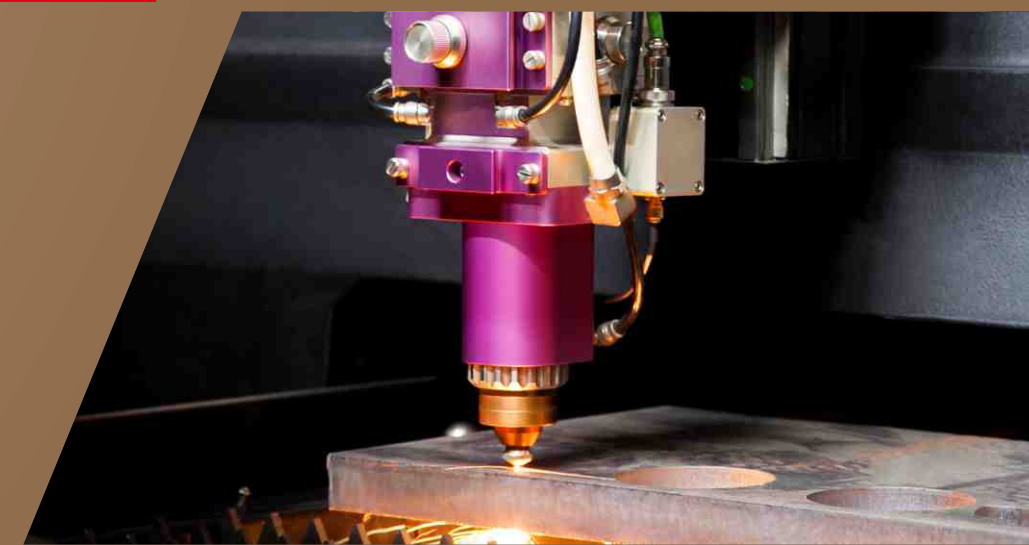
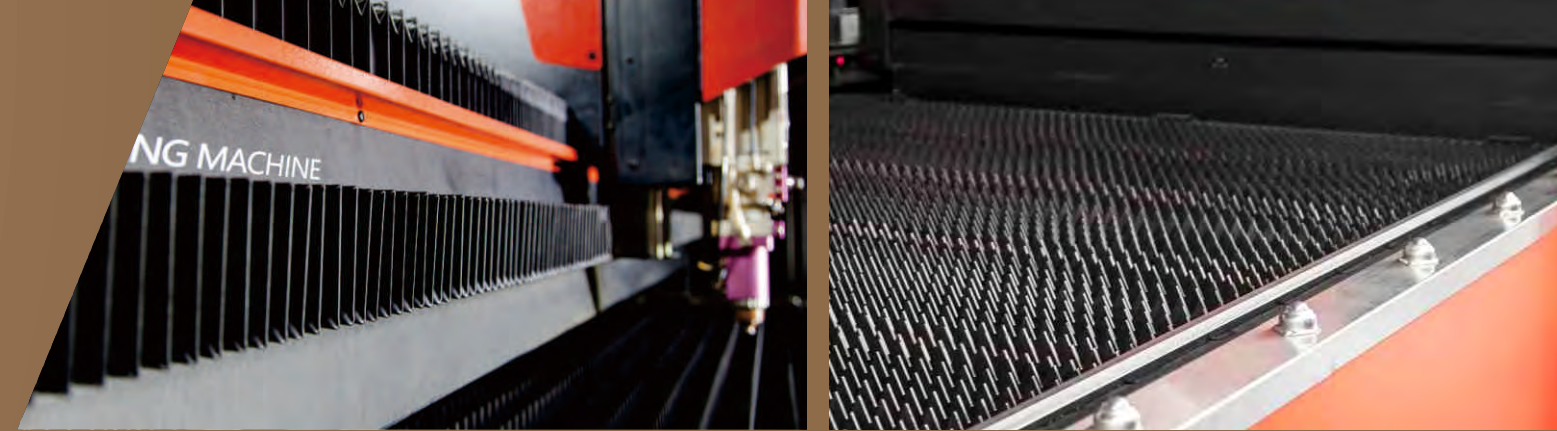
# DS+ ULTRA HIGH POWER FIBER LASER CUTTING MACHINE

特高功率光纤激光切割机



WITH PROTECTIVE COVER AND SHUTTLE TABLES  
包围式带自动互换台

- 1. High speed cutting bridge 高速横梁
- 2. Dust suppression baffle 抑尘挡板
- 3. laser cutting head (subject to actual power)  
激光切割头 ( 根据实际功率而定 )
- 4. Bus controlling system 总线系统



# DS+ ULTRA HIGH POWER FIBER LASER CUTTING MACHINE

特高功率光纤激光切割机

## 技术参数 Technical Parameters

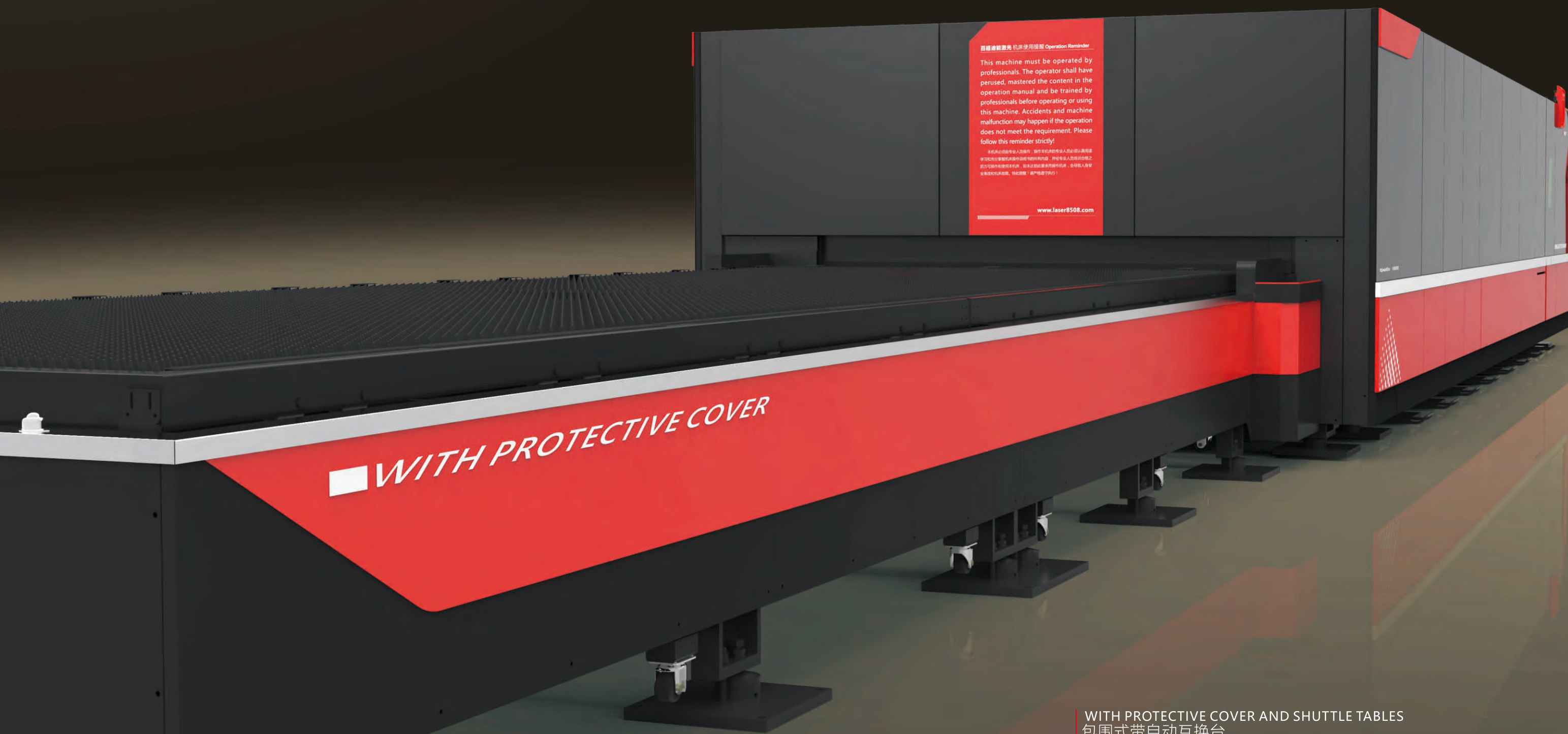
机器型号 Model					
激光发生器 Laser Source	进口原装光纤激光器 imported original fiber laser sources (可选 optional)				
激光功率 Power of Laser	20000W	15000W	12000W	10000W	8000W
切割行程 Format	1500X3000 / 1500X4000 / 2000X4000 / 1500X6000 / 2000X6000mm (可选 optional)				
切割速度 Max. Cutting Speed	视材质及厚度而定 depending on the material and its thickness				
重复定位精度 Repositioning Accuracy	±0.02mm				
整机耗电功率 Total Electrical Consumption	< 80KW	< 65KW	< 52KW	< 46KW	< 39KW
电力需求 Power Supply	380V / 50Hz / 60Hz / 60A				
占地外形尺寸 Footprint	9000x5000mm(以行程1500×3000mm为例) 9,000mm*5,000mm for cutting 1,500mm*3,000mm				

## 切割样品 Samples



# DS ULTRA HIGH POWER FIBER LASER CUTTING MACHINE

特高功率光纤激光切割机



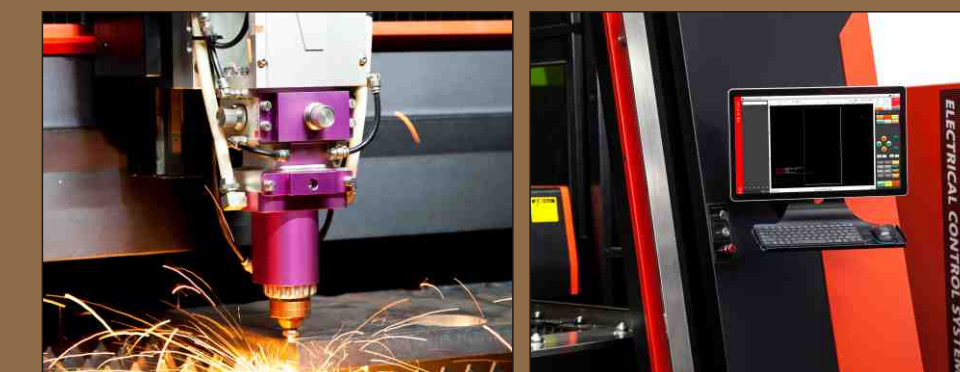
WITH PROTECTIVE COVER AND SHUTTLE TABLES  
包围式带自动互换台

# DS ULTRA HIGH POWER FIBER LASER CUTTING MACHINE

特高功率光纤激光切割机

## 技术参数 Technical Parameters

机器型号 Model					
激光发生器 Laser Source	进口原装光纤激光器 imported original fiber laser sources (可选 optional)				
激光功率 Power of Laser	20000W	15000W	12000W	10000W	8000W
切割行程 Format	1500X3000 / 1500X4000 / 2000X4000 / 1500X6000 / 2000X6000mm (可选 optional)				
切割速度 Max. Cutting Speed	视材质及厚度而定 depending on the material and its thickness				
重复定位精度 Repositioning Accuracy	±0.02mm				
整机耗电功率 Total Electrical Consumption	< 80KW	< 65KW	< 52KW	< 46KW	< 39KW
电力需求 Power Supply	380V / 50Hz / 60Hz / 60A				
占地外形尺寸 Footprint	9000x5000mm(以行程1500x3000mm为例) 9,000mm*5,000mm for cutting 1,500mm*3,000mm				



## 切割样品 Samples



# DW HIGH POWER FIBER LASER CUTTING MACHINE

高功率光纤激光切割机

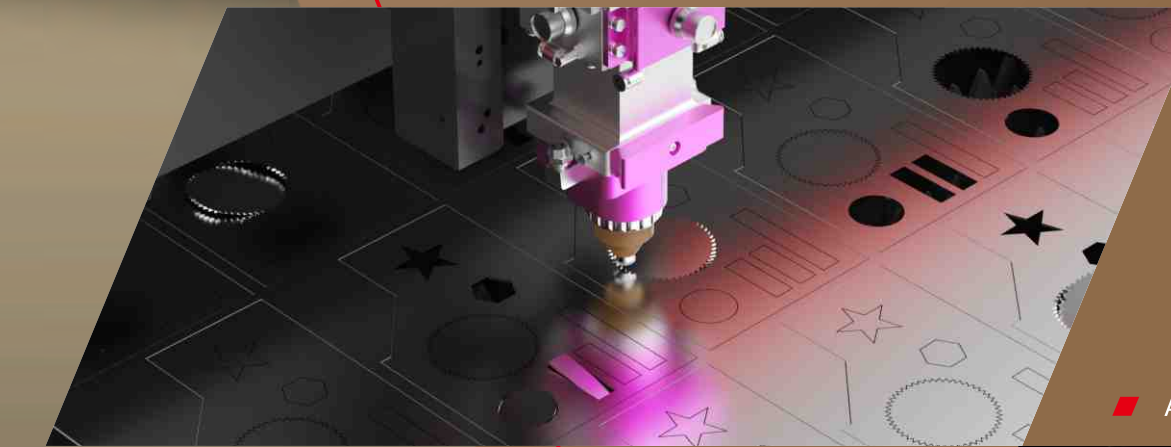
# DW HIGH POWER FIBER LASER CUTTING MACHINE

高功率光纤激光切割机

## 技术参数 Technical Parameters

机器型号 Model					
激光发生器 Laser Source	进口原装光纤激光器 imported original fiber laser sources (可选 optional)				
激光功率 Power of Laser	6000W	4000W	3000W	2000W	1500W
切割行程 Format	1500X3000 / 1500X4000 / 2000X4000 / 1500X6000 / 2000X6000mm (可选 optional)				
切割速度 Max. Cutting Speed	视材质及厚度而定 depending on the material and its thickness				
重复定位精度 Repositioning Accuracy	±0.02mm				
整机耗电功率 Total Electrical Consumption	< 31KW	< 25KW	< 22KW	< 18KW	< 15KW
电力需求 Power Supply	380V / 50Hz / 60Hz / 60A				
占地外形尺寸 Footprint	9000x5000mm(以行程1500x3000mm为例) 9,000mm*5,000mm for cutting 1,500mm*3,000mm				

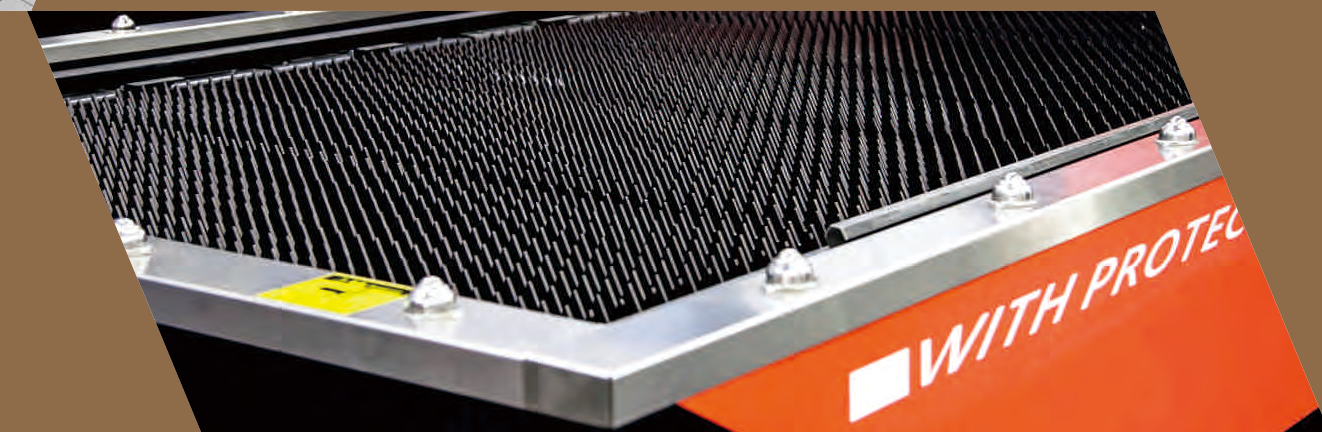
■ Laser cutting head (subject to actual power)  
激光切割头 (根据实际功率而定)



■ 切割样品 Samples



■ Automatic shuttle tables 自动互换台



WITH PROTECTIVE COVER AND SHUTTLE TABLES  
包围式带自动互换台

# PLATE AND TUBE CUTTING MACHINE

包围式带自动互换台板管一体机



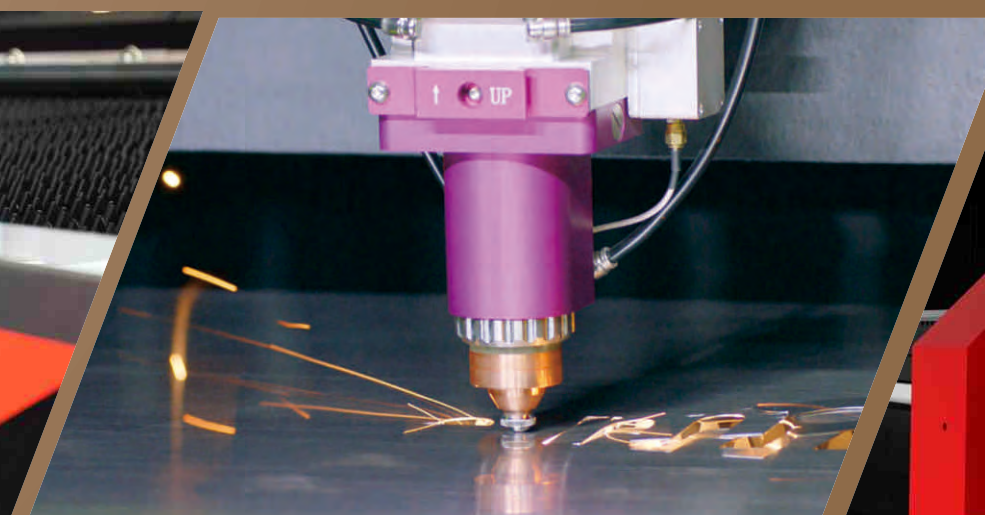
WITH PROTECTIVE COVER AND SHUTTLE TABLES  
包围式带自动互换台

# PLATE AND TUBE CUTTING MACHINE

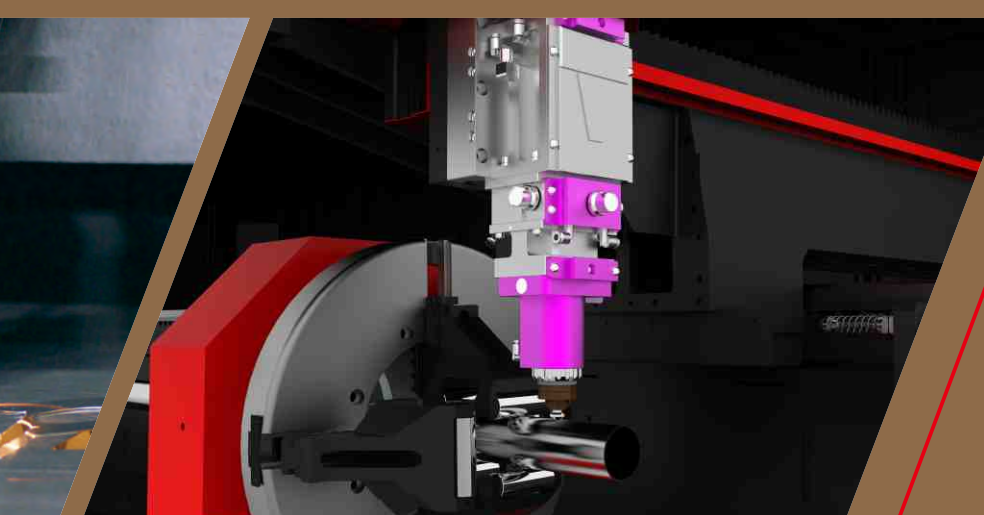
包围式带自动互换台板管一体机



Automatic shuttle tables 自动互换台



Metal plate cutting 金属板材切割



Metal tube cutting 金属管材切割

## 技术参数 Technical Parameters

机器型号 Model		
激光发生器 Laser Source	进口原装光纤激光器 imported original fiber laser sources (可选optional)	
激光功率 Power of Laser	2000W	1500W
切割行程 Format	1500X3000 / 1500X4000 / 2000X4000 / 1500X6000 / 2000X6000mm (可选optional)	
切割速度 Max. Cutting Speed	视材质及厚度而定 depending on the material and its thickness	
重复定位精度 Repositioning Accuracy	±0.02mm	
整机耗电功率 Total Electrical Consumption	< 18KW	< 15KW
电力需求 Power Supply	380V / 50Hz / 60Hz / 60A	
占地外形尺寸 Footprint	9000x5000mm(以行程1500×3000mm为例) 9,000mm*5,000mm for cutting 1,500mm*3,000mm	

## 切割样品 Samples



# PROFESSIONAL TUBE LASER CUTTING MACHINE

专业激光切管机

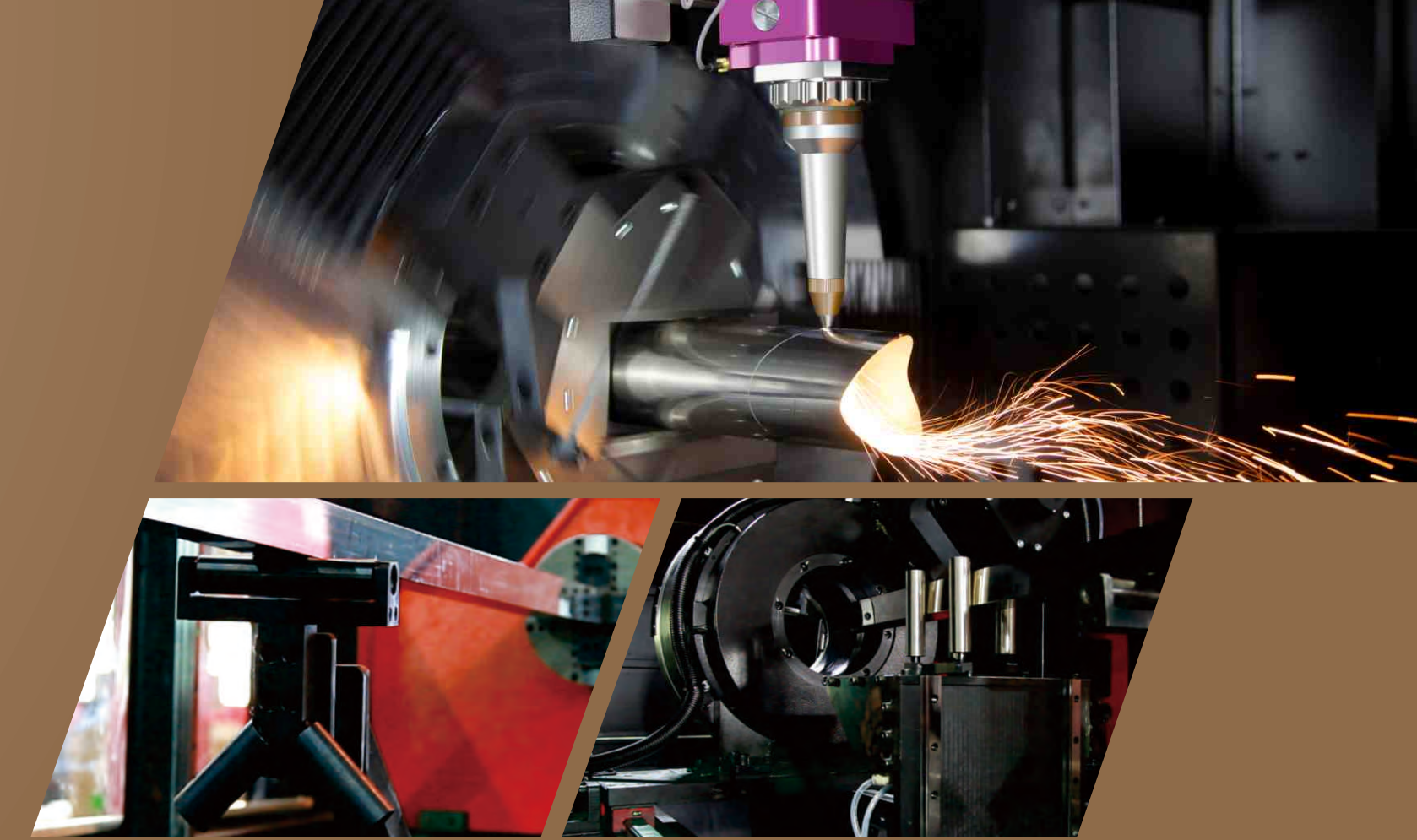


Automatic loading system  
全自动上料系统



Semi-automatic loading system  
半自动上料系统

## 切割样品 Samples



# PROFESSIONAL TUBE LASER CUTTING MACHINE

专业激光切管机

## 技术参数 Technical Parameters

激光发生器 Laser source	进口原装光纤激光器 Imported original fiber laser sources ( 可选optional )
激光功率 Power of laser	1000W-3000W(可选更高功率 Optional)
激光波长 Laser wavelength	1070nm
X、Y 轴定位精度 Positioning accuracy of axes X & Y	±0.05mm
X、Y 最大定位速度 Maximum positioning speed of axes X & Y	240 转/分 240 Round/Min
A1、A2 轴行程 Range of axes A1 & A2	N×360°
A1、A2 轴定位精度 Positioning accuracy of axes A1 & A2	±0.05°
旋转 U 轴重复定位精度 Repositioning accuracy of rotation axis U	≤5 弧分 ≤5 Arc minutes
尾料长度 Distance between the clamp and the cutting head	前夹180mm
支持图形格式 Applicable graphic formats	支持Auto CAD软件DXF、PLT、AI、Gerber文件、NC代码等图形格式 DXF and PLT of Auto CAD; AI, Gerber, NC code etc.



# SMART SUPPORTING DEVICE WITH LASER CUTTING MACHINE

自动化智能配套装备



AUTOMATIC LOADING AND DISCHARGING SYSTEM  
自动上下料系统

# SMART SUPPORTING DEVICE WITH LASER CUTTING MACHINE

自动化智能配套装备

Our company can design and tailor make relevant automatic facilities and equipments for our machines as required to meet the demand for special processing, positioning and displacing of irregular parts, or to ensure large scale production and higher efficiency.

为解决产品的特殊加工要求，异形工件的定位和移位，或为保证规模化生产、提高生产效率，我公司可为客户设计、定制相应的激光应用自动化配套解决方案及相应装备。



AUTOMATIC LOADING AND DISCHARGING SYSTEM  
自动上下料系统

WHEREVER YOU ARE, WE ARE READY TO SERVE YOU AT **SHENZHEN SPEED.**

“深圳速度”“深圳服务”服务全球



## DNE LASER (MEMBER OF BYSTRONIC) SERVICE REGULATIONS

### 百超迪能激光服务守则

#### Pre-sales Service

According to the needs of customers, provide corresponding technical guidance and complete equipment information; from the technical feasibility considerations, tailor-made laser cutting solutions for customers; Provide show room for customers to visit, sampling, test machines.

#### In-sales Service

Conduct the on-the-spot inspection of the customer's machine, assist the customer planning and designing the production site and equipment for water, electricity and gas according to the actual situation on site; free training for the customer's machine operators.

#### After-sales Service

One-year warranty on the equipment purchased by the customer, lifetime maintenance. If there is any problem during the use of the equipment, our after-sales service engineers will provide timely and prompt response and service, and the customer service response time is within 24 hours. At least once per 6 months of free on-site maintenance when the equipment is operating without problems. Replace the parts that are caused by quality failure (excluding vulnerable parts, consumables, and fibers) for free during the warranty period. Our company provides customers with consumables and maintenance services for their equipment. Due to the complexity of the equipment, the user should not start the repair when the equipment occurs fault and cannot be used. Please contact our after-sales service personnel for proper handling. Repair of the laser source must be performed by an IPG specialist, otherwise the laser source will not be warranted. Provide lifetime software upgrades by free.

#### 售前服务

- 根据客户需要,提供相应的技术指导及整套设备资料;
- 为客户量身定制激光切割解决方案;
- 提供设备展厅以便客户进行参观考察、打样、试机。

#### 售中服务

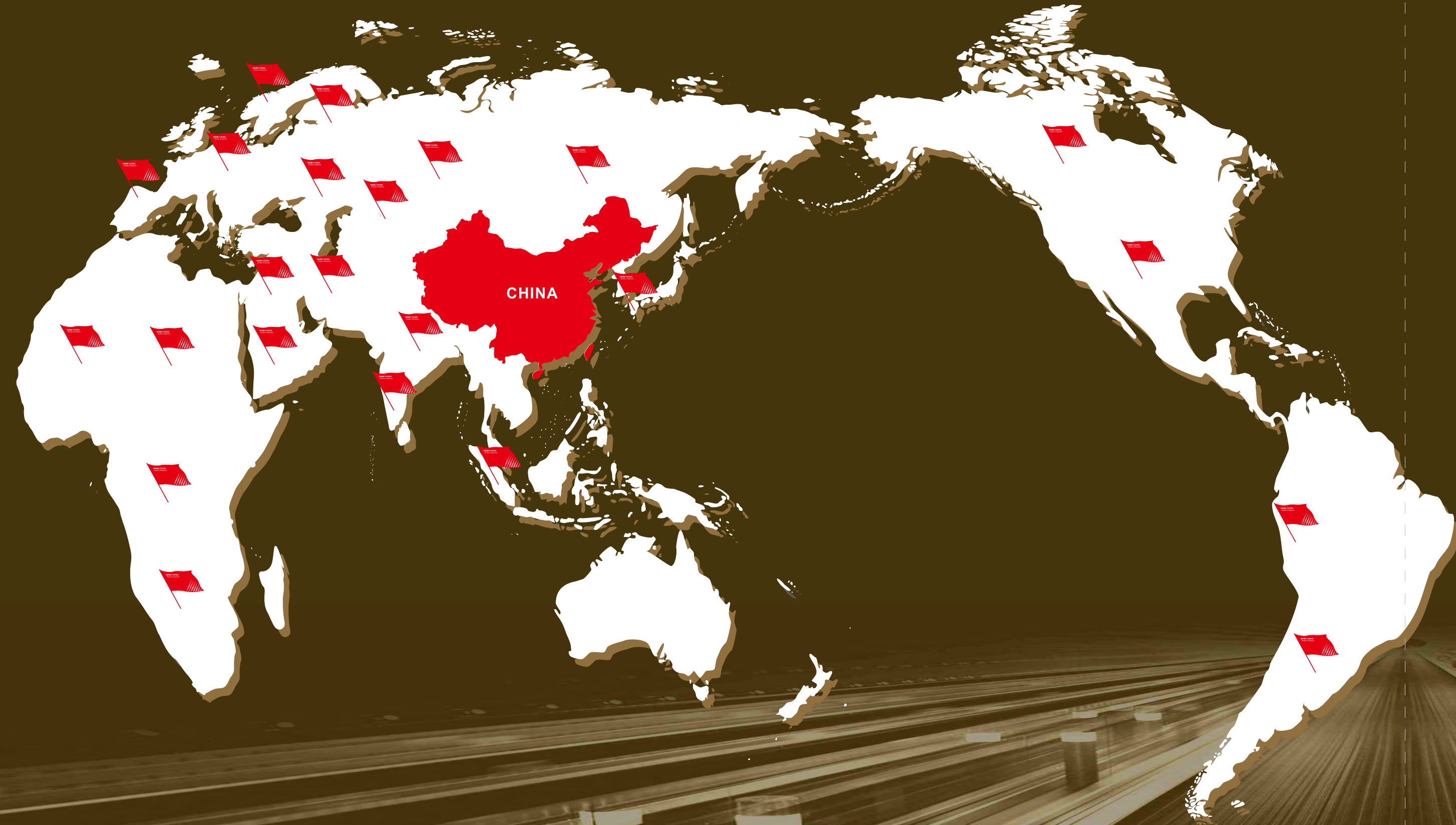
- 对客户的机器使用现场进行实地考察,根据现场实际情况协助客户规划、设计生产场地以及水、电、气的设备等;
- 对客户的设备操作人员进行免费培训。

#### 售后服务

- 对客户所购的设备一年保修,终身维护;
- 售后服务工程师提供7\*24小时及时迅速的响应和服务。
- 保修期内免费更换由质量引起故障的零部件(易损件、耗材,传输光纤除外);
- 提供免费终身软件升级服务。

因设备精密复杂,在发生故障无法使用时,用户勿开机维修,请联系我公司售后服务人员妥善处理。激光器的维修必须由IPG专门人员进行,否则激光器不予保修。

**THE ENDORSEMENT OF  
THOUSANDS OF CUSTOMERS ENCOURAGES US TO DO BETTER!**  
全球近万家用户的肯定,激励我们做得更好!



## DNE IN THE WORLD

### 全球百超迪能

- ◆ Nearly A Hundred of Offices Set in Domestic  
国内设立近百个服务办事处
- ◆ Dozens of Offices Set at Abroad  
境外设立数十个服务办事处

With excellent performance, high quality, and good market reputation, DNE laser cutting machines are upgraded in terms of technology, quality, service and other aspects to maintain competitiveness and help customers be more competent. To improve services, our widespread after-sale offices respond to customers' questions quickly and solve their problems with patience. This is the essence of "Shenzhen Service".

百超迪能激光切割机,以卓越的性能和品质赢得了良好的市场口碑,并不断从技术、品质、服务等方面全面升级产品,保持产品的核心竞争力,赋予用户巨大的市场竞争力。

以提供优质的服务为使命,通过多元化、深层次的维护、沟通,构建覆盖面广、反应迅速的服务体系。快速、周到、细致、制度化、人性化的服务,淋漓尽致地诠释和展现了“深圳服务”的特别理念。

QUALITY EQUALS TO  
**SOCIAL RESPONSIBILITY**

品质就是社会责任

**DNE 百超迪能**  
Member of Bystronic



**Sven Künkels**  
COO Bystronic  
瑞士百超激光集团  
首席运营官

